

# Aguas Andinas

Corporate  
Presentation

September  
**2025**



**MIQUEL SANS**  
Financial Director



**ANTONELA LAINO**  
Finance and Investor  
Relations Manager



## Investor Relations Team



**DENISSE LABARCA**  
Head of Investor Relations



**JAVIERA VISCAYA**  
Investor Relations  
Specialist



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Investor Relations  
Specialist





# Agenda

- 1 The Company at a glance
- 2 How we do what we do
- 3 Regulatory framework
- 4 Climate change challenges
- 5 Resolution of the eighth tariff process
- 6 ESG: Our commitment
- 7 Financial performance



# 01

## The company at a glance



# Aguas Andinas at a glance



We are a company who, at the core of our business, delivers drinking water, sewerage and wastewater treatment services to around **8 million inhabitants, together with commercial, and industrial clients.**



**Largest** drinking water, sewage and wastewater treatment company in Chile



**100%** drinking water coverage in concession areas



**2.3 million** customers  
**40%** market share



LTM EBITDA of CLP 336 billion

LTM EBITDA margin of 49.0%

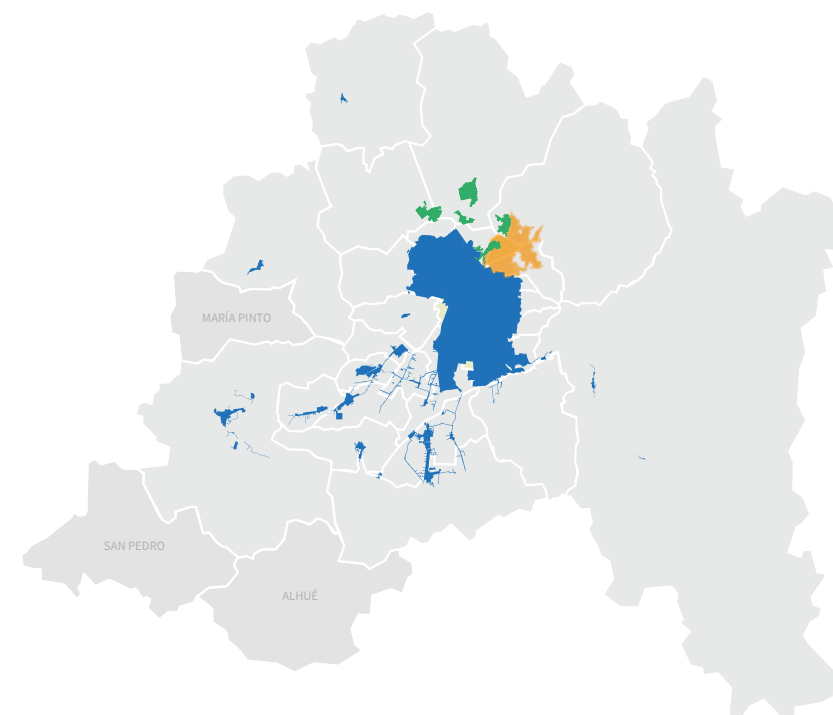
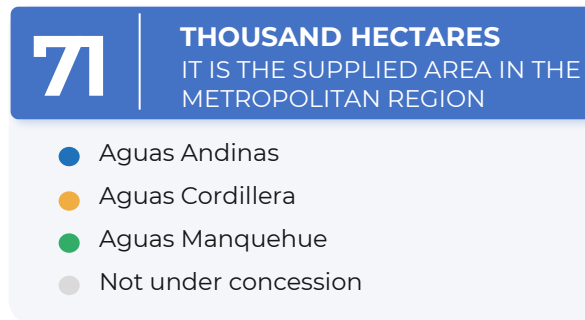


International rating of **"A-"** by S&P

Local rating of **"AA+"** by Feller, Fitch and ICR

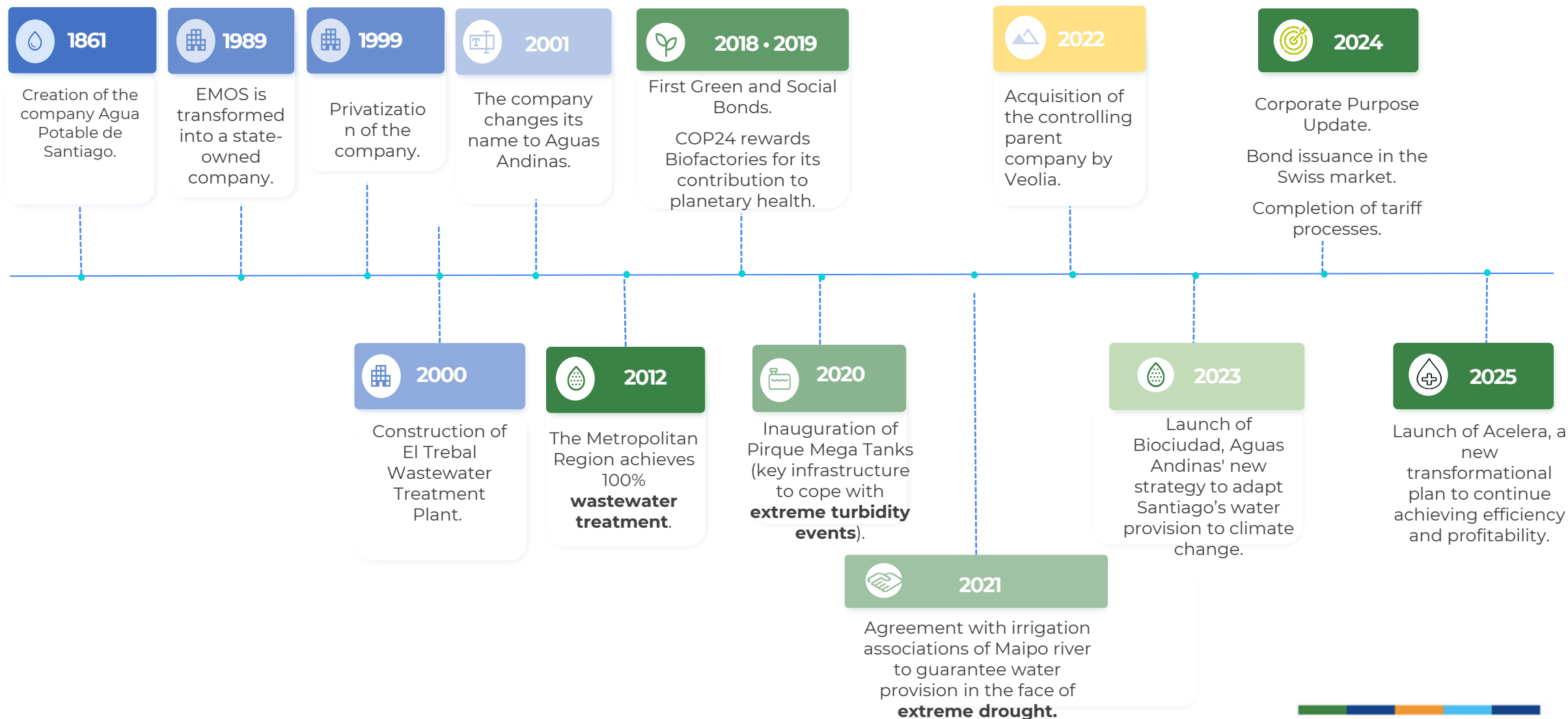


**+13.5 thousand km** of drinking water network  
**22** drinking water production plants  
**17** wastewater treatment plants

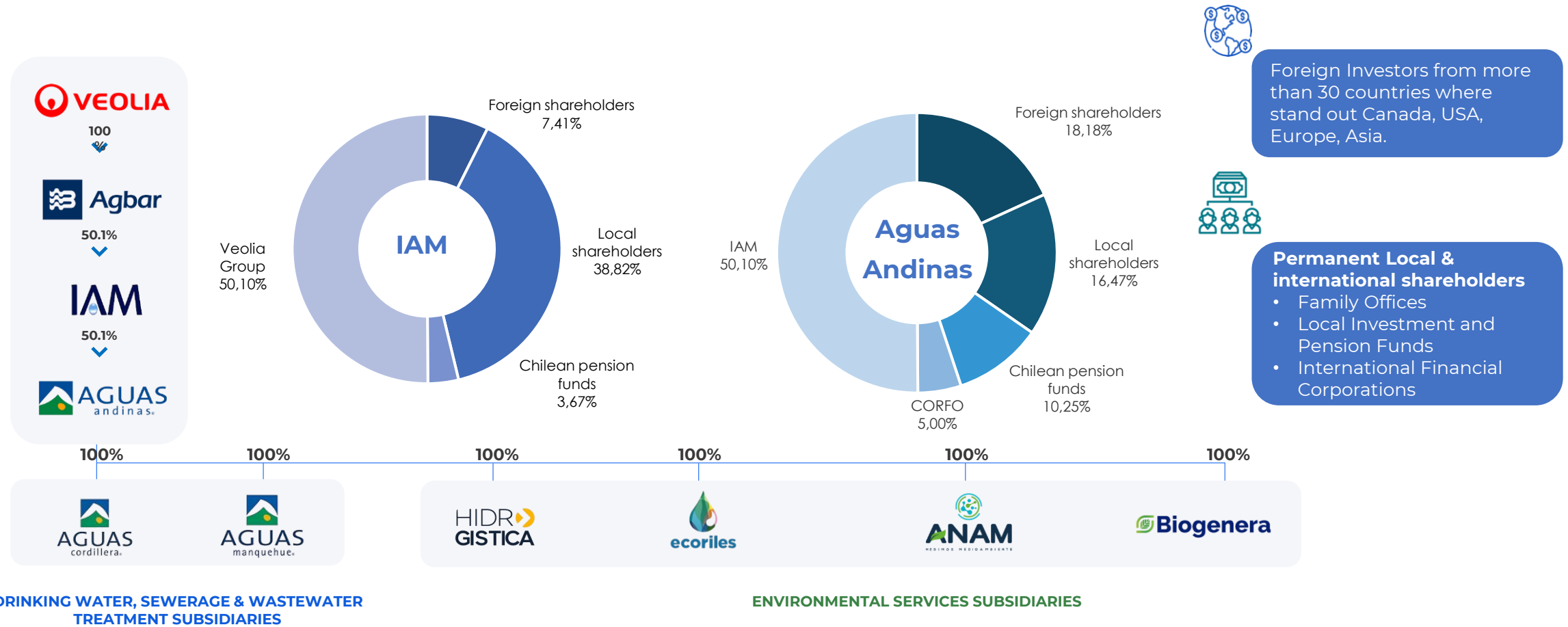




# Aguas Andinas History



Aguas Andinas is a **listed company** on the Santiago Stock Exchange and is part of the IPSA index, whose main shareholder and controller is Inversiones Aguas Metropolitanas S.A. (IAM), with 50.10% ownership





# Board of Directors

Aguas Andinas S.A. is managed by a Board of Directors which is made up of 7 titular members, each of which has a respective alternate who can replace him/her indefinitely in the case of vacancy and temporarily in the case of absence or temporary impediment. The Board was renewed on April 16th, 2025.



**FELIPE LARRAÍN**  
*Chairman*



**GUSTAVO MIGUES**  
*Vicepresident*



**DIDAC BORRÁS**  
*Director*



**GIORGIANNA CÚNEO**  
*Director*



**FERNANDO  
SAMANIEGO**  
*Director*

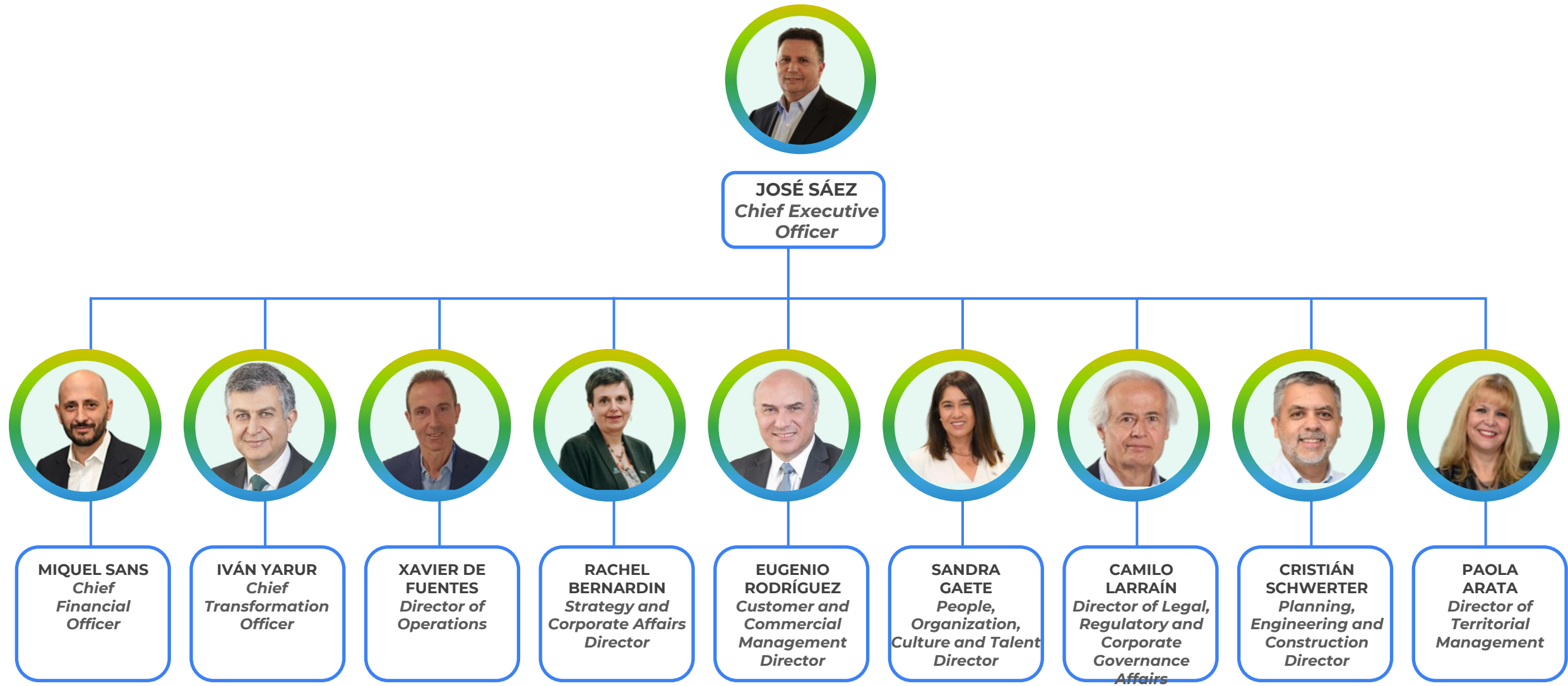


**RODRIGO MANUBENS**  
*Indepent Director*



**VIVIANNE BLANLOT**  
*Independent Director*







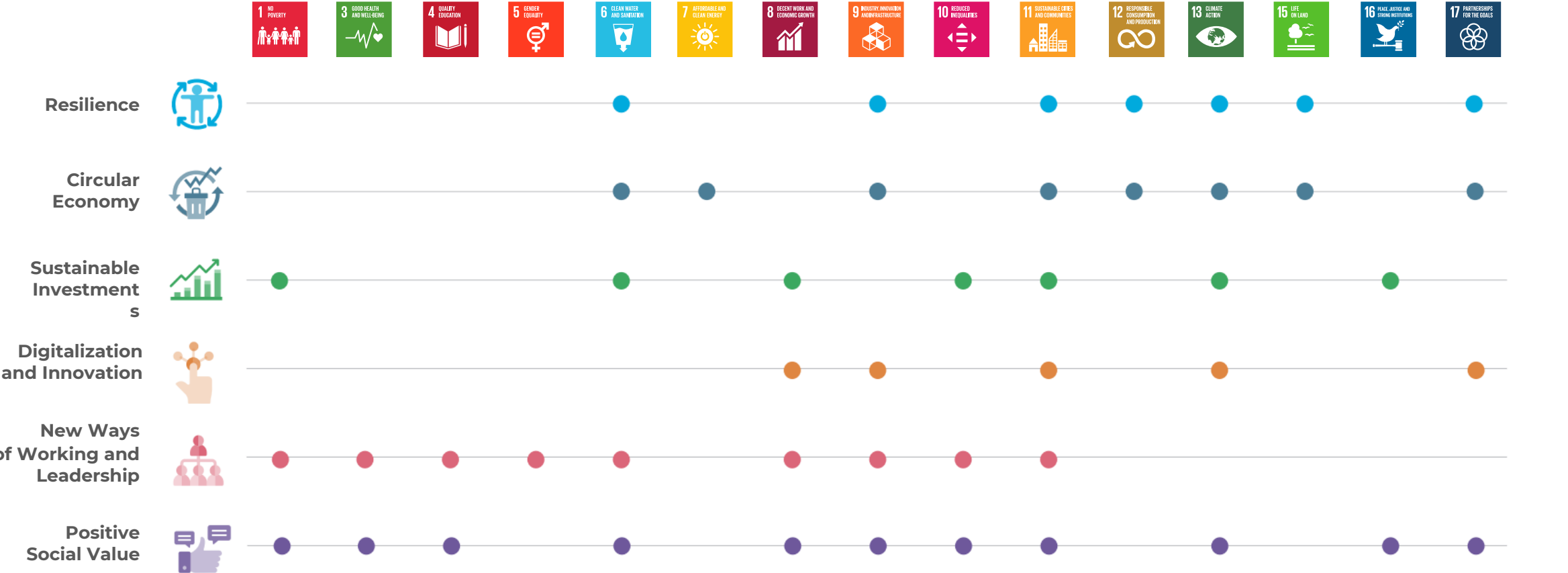
# 02

## How we do what we do



# Aguas Andinas

## Circular economy as an operational axis





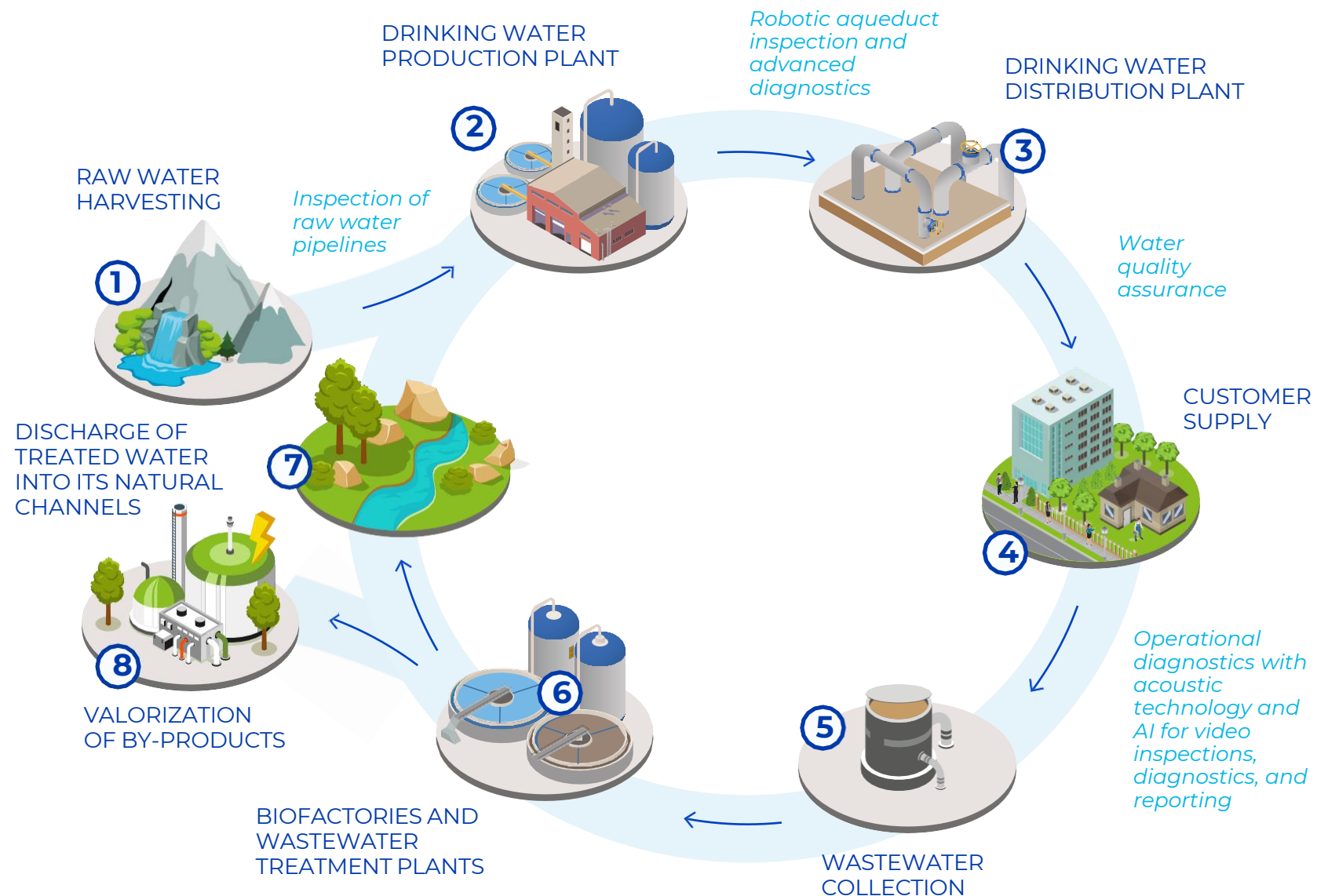
# Aguas Andinas

## Circular economy as an operational axis

Aguas Andinas owns, operates and maintains the **assets**.

We must protect and manage **hydic resources**. Since we share them with other users (we own about 28% of the water rights of the Maipo River, our main source of surface water), we build and manage strong collaborative relationships with other actors in the basin.

With the concept of **Biofactory** we change the concept of sanitation. We go beyond wastewater treatment to focus on a **circular economy** model that transforms wastewater into valuable products (reclaimed water, organic fertilizers, biomethane, and green electricity).



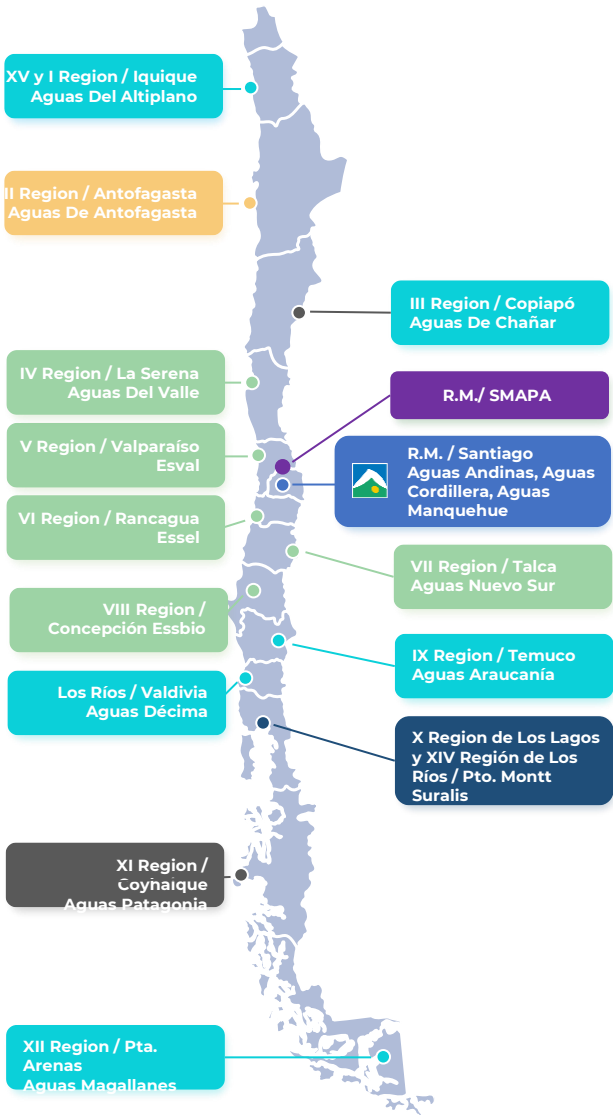
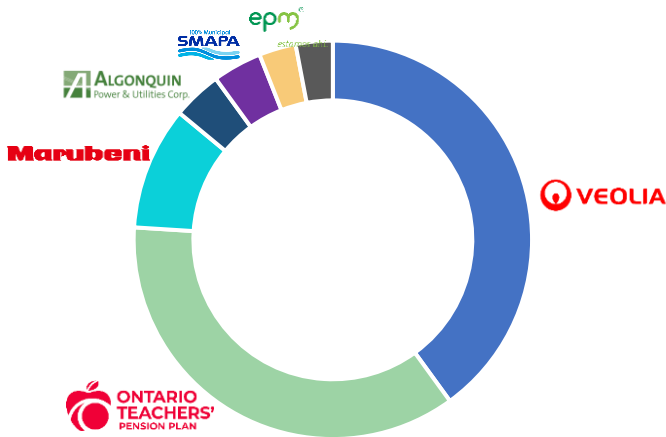
# 03

## Regulatory framework

# Drinking water, sewage & wastewater treatment market



|   |                               |     |
|---|-------------------------------|-----|
| ● | VEOLIA                        | 40% |
| ● | ONTARIO TEACHERS PP           | 36% |
| ● | MARUBENI                      | 10% |
| ● | ALGONQUIN                     | 4%  |
| ● | SMAPA                         | 4%  |
| ● | EMPRESAS PUBLICAS DE MEDELLÍN | 3%  |
| ● | OTHER                         | 3%  |





# Regulatory framework

## Superintendencia de Servicios Sanitarios (SISS)

**Regulator's Law**  
Law 18.902/1990

- National regulator
- Controls performance
- Defines standards

**Tariffs Law**  
Law: DFL  
70/1988

**Subsidies Law**  
Law: DFL 382/1988

**Main mechanisms:**

- **Tariff Setting Process**
- **Infrastructure Development Plan**

## Water Companies

- Owner of the assets
- Responsible to secure the water
- Operation & Maintenance
- Commercial Activities
- Investment activities

## Other Regulators



**Water Resources  
Regulator**



**Environmental  
Regulator**



**Consumer  
Protection Agency**



**Ministry  
of Health**

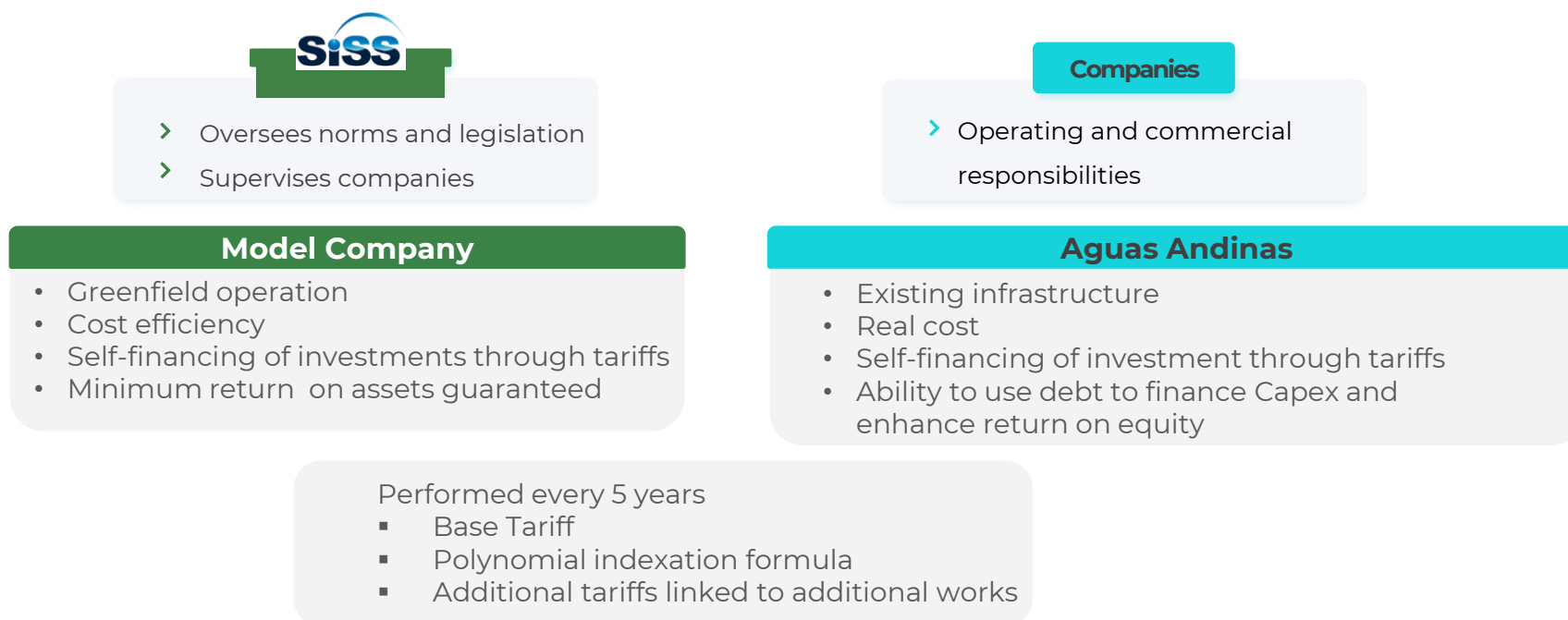


**Financial  
Regulator**

**Common legislation** applied to all companies in the country

**One national regulator**, Superintendencia de Servicios Sanitarios (SISS), an agency under the Ministry of Public Works

## Regulator and Tariff



## Indexation Polynomial

$$IP_i = a_i * CPI + b_i * IPBI + c_i * IPPMan$$

↓                      ↓                      ↓

60.0%                      9.4%                      30.6%

***CPI:** consumer price index*

***IPBI:** imported goods index*

***IPPMan:** manufactured goods price index*

**Indexation is triggered when the variation of any of the tariff charges accumulates +-3%.**

# 04 Climate change challenges

# Climate change

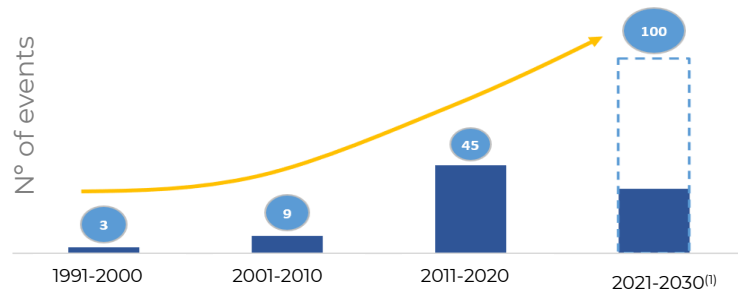
## Extreme turbidity events

During the last decade, the effects of climate change became evident in central Chile, with an increase in the intensity and frequency of extreme events.

High altitude rains, convective rains, atmospheric rivers and other meteorological phenomenon carry sediments into the rivers that feed the drinking water plants, generating **extreme turbidity events** (turbidity levels that cannot be treated, which stops the production of drinking water). It became necessary to invest in back-up infrastructure that would make it possible to continue having a water supply independent of the rivers' contribution.



Turbidity Events



(1) Estimate for the next decade.





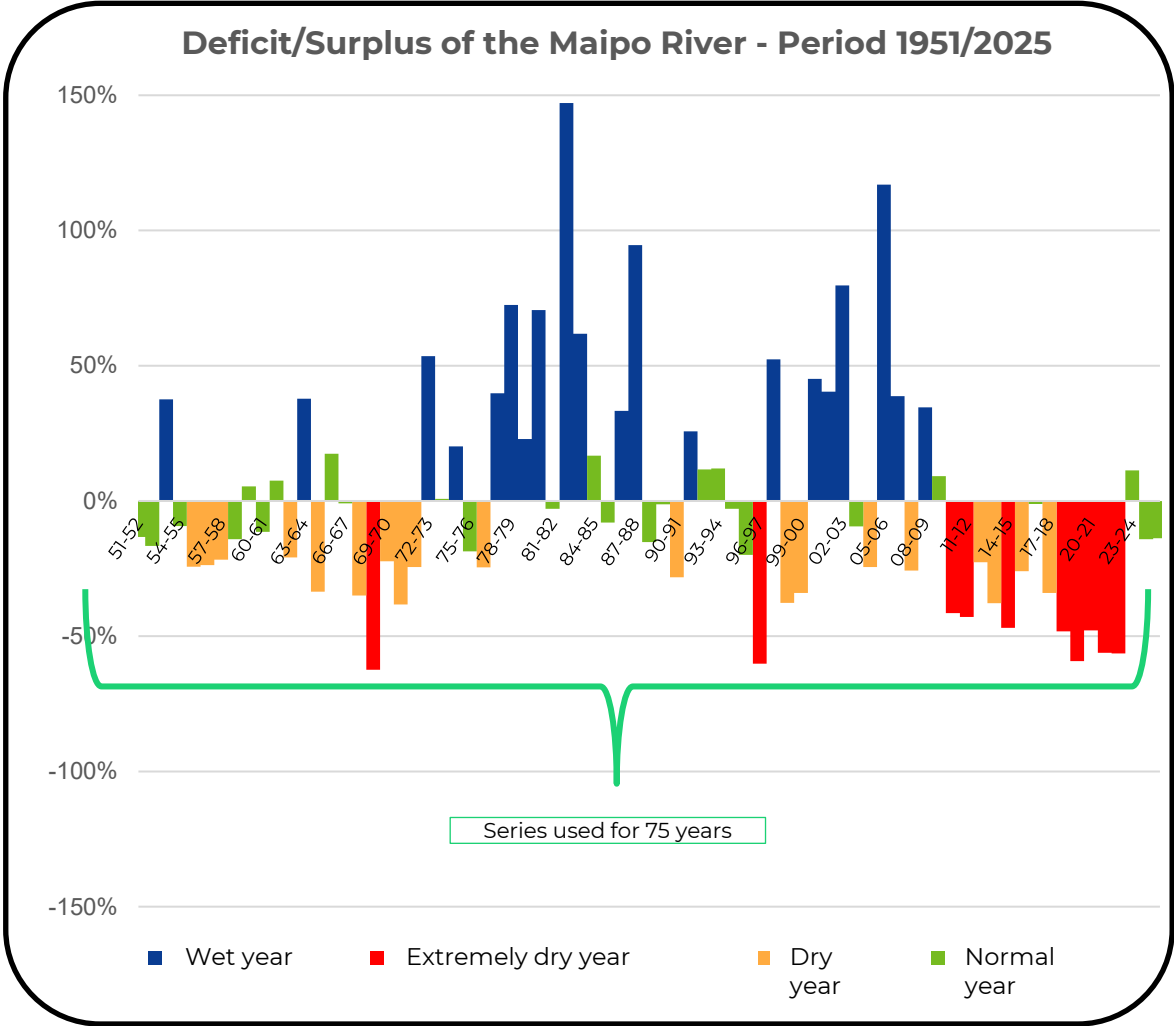


# Climate change

## Drought

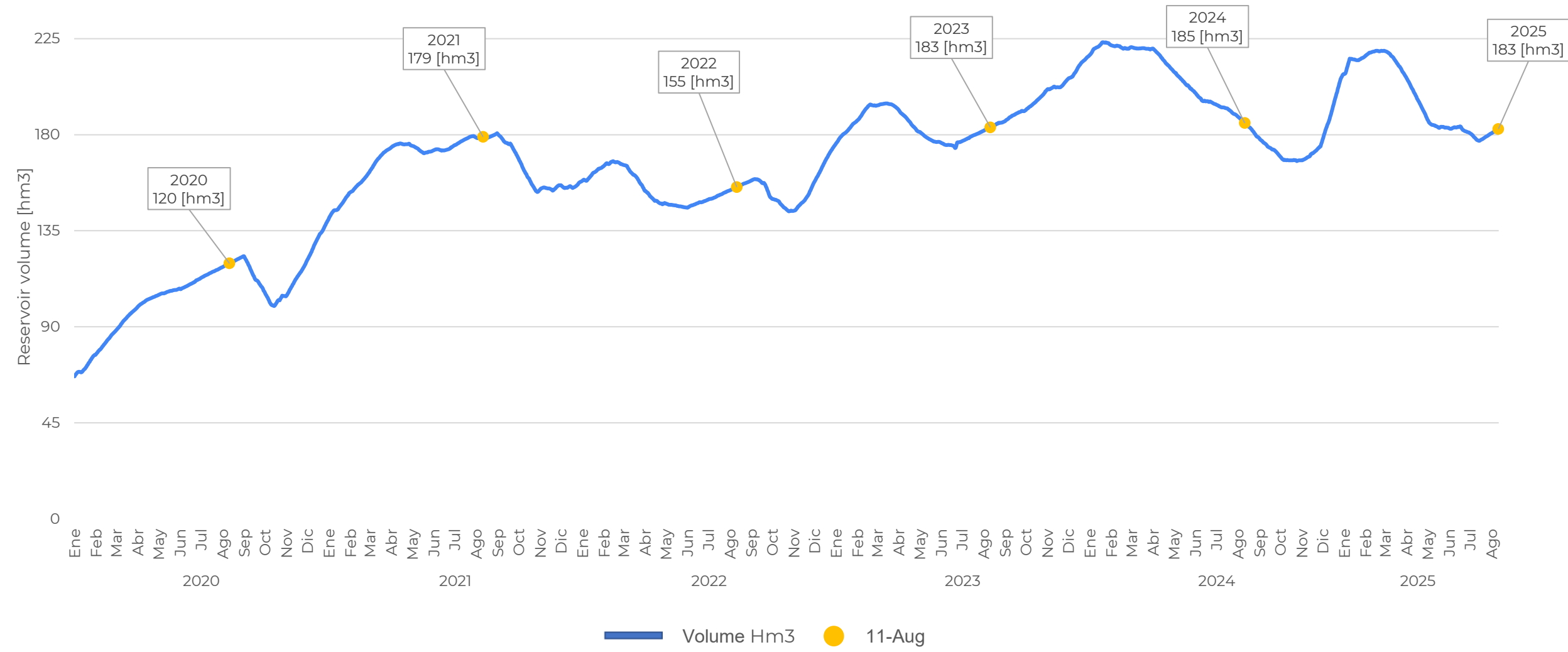


The second effect of climate change has been an **abrupt decrease in annual rainfall and river flows**. Aguas Andinas has addressed this challenge with new infrastructure, water efficiency plans, responsible use campaigns and transfer agreements with other users in the basin.



(\*) Consider hydrological years.





# 05

## Resolution of the eighth tariff process



|                            | Aguas Andinas (89%)                                                                                            | Aguas Cordillera (8%)            | Aguas Manquehue (3%) | Weighted<br>tariff<br>~ 12% |
|----------------------------|----------------------------------------------------------------------------------------------------------------|----------------------------------|----------------------|-----------------------------|
| Base rate                  | 5.0%                                                                                                           | 12.0%                            | 5.0%                 |                             |
| Calendar                   | 3% Mar 25; 1% Dec 25; 1% Mar 26                                                                                | 10% Jul 25; 1% Nov 25; 1% May 26 | Jun 25               |                             |
| Standard upgrade tariffs   | 7.4%                                                                                                           | 2.15%                            | 0.16%                |                             |
| Estimated timetable        | 0.55% 2025; 0.3% 2026; 1.86% 2028; 2.31% 2029; 2.39% 2030                                                      | 0.15% 2025; 2.0% 2029            | 2025                 |                             |
| Investment: Main increases | Biocidad<br>Expansion of sewage treatment plants in localities<br>0.5% annual renewal of networks as from 2024 |                                  |                      |                             |



- Conversion of a risk (climate change) into a growth opportunity.
- Obtaining tariff for projects appropriate to the company's investment efforts.



# Results of the VIII tariff process and development plans

## Rates associated to standard upgrade

| <b>TARIFF-LINKED PROJECTS</b><br><br><b>2025-2030</b><br><br> | Project                                      | Aguas Andinas | Aguas Cordillera | Aguas Manquehue |             |
|------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|---------------|------------------|-----------------|-------------|
|                                                                                                                                                | Base drought <sup>(1)</sup>                  | 3.85%         | -                | -               | ~300 bn CLP |
|                                                                                                                                                | Final Drought: Wells in Canals Girdles       | 0.15%         | -                | -               |             |
|                                                                                                                                                | Final turbidity: Maipo alternative catchment | 1.17%         | -                | -               |             |
|                                                                                                                                                | <b>Biociedad Total</b>                       | <b>5.17%</b>  | -                | -               |             |
|                                                                                                                                                | San Antonio - San Enrique Drive              | -             | 2.00%            | -               | ~100 bn CLP |
|                                                                                                                                                | La Farfana Deodorization                     | 0.30%         | -                | -               |             |
|                                                                                                                                                | Alternative supply plan                      | 0.55%         | 0.15%            | 0.16%           |             |
|                                                                                                                                                | Thermal hydrolysis La Farfana                | 1.14%         | -                | -               |             |
|                                                                                                                                                | Thermal drying of sludge - Trebal Mapocho    | 0.25%         | -                | -               |             |
|                                                                                                                                                | <b>Total other projects</b>                  | <b>2.24%</b>  | <b>2.15%</b>     | <b>0.16%</b>    |             |
|                                                                                                                                                | <b>Total</b>                                 | <b>7.4%</b>   | <b>2.15%</b>     | <b>0.16%</b>    |             |

(1) "Base Drought" rate applies to the extent that wells are constructed or, temporarily, if compensation costs are incurred for water transfers derived from redistribution agreements in the supervision committee of Maipo river.

# Resolution of the eight tariff process 2025-2030

## Biociudad projects for the next five years

< 300 MMCLP  
+5.17% in tariffs



### Santiago West Wells

Battery of 12 wells distributed in the communes of Estación Central and Lo Prado. Considering 1,200 l/s of underground production.



### Santiago South Wells

It involves the underground production of 1,500 l/s through 16 wells in the southern area of the Metropolitan Region.



### Maipo Alternative Catchment and Conduction

It allows the El Yeso reservoir to be connected to drinking water production plants, helping to overcome extreme turbidity events in rivers.



### Fajas de Canales Wells

It involves the construction of 7 wells with a flow rate of 70 l/s each and a common drive for the wells to discharge the works planned in the Tronco canal.



# Resolution of the eight tariff process 2025-2030

## Other flagships projects with tariff indexation

< 100 MMCLP



### **La Farfana Biofactory Deodorization**

Solution to encapsulate and treat odorous gases from the Biofactory.



### **Alternative Supply Plan**

Solution focused on supplying drinking water in the event of supply interruptions, through the distribution of portable tanks at various points and the logistical planning tasks for transporting them.



### **La Farfana Thermal Hydrolisis**

Construction of thermal hydrolysis of biological sludge, sludge thickening, and steam generation works, which ensure compliance with current regulations.



### **Mapocho Trebal Biofactory - Thermal Drying of Sludge**

Implementation of thermal drying at the Mapocho Trebal Biofactory for a total of 200 tons/day of wet sludge.



### **San Antonio- San Enrique Drinking Water Pumping and Impulsion Plant**

### Biocidad projects with tariff



~ \$300 MM CLP

### Other tariff-linked projects



~ \$100 MM CLP

### Capex to ensure service standards



Average annual investment 2025 – 2030  
\$200 – \$250 CLP bn



**In order to maintain a solid and sustainable financial performance, it is necessary to temporarily generate financial flexibility to execute investments and obtain the associated tariffs.**



**Payout of 70% of fiscal year 2024 earnings.**

# 06

## ESG: Our commitment



# Strong ESG commitment

## Moody's gives us its highest score to our sustainable debt framework



SQS1



### Circular Economy

#### Potable water supply



- 100% drinking water.
- Higher population supplied.

#### Resilience



- From 4 hours of autonomy in 2011 to 37 hours in 2022.
- with the goal of reaching 96 hours.

#### Wastewater treatment



- Zero waste, energy self-sufficient and carbon neutral.
- 100% of wastewater treatment and return to agricultural and industrial uses.
- In 2018 the Biofactories were awarded by the UN as a new strategy that seeks to prevent the climate change.

Aims to reduce energy intensity by 4% by 2026, with 2021 as the base year.

Groundwater extraction, drinking water lifting plants and the largest wastewater treatment plants. By the end of 2023, energy savings from reduced emissions of 1.8 ktonCO2e will be achieved.

From 267 kton CO2 in 2019 to 159 kton CO2 in 2023.



# Economic Value and Sustainability

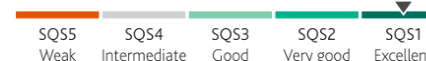
Aguas Andinas understands the relevance of placing sustainability at the core of its business model



## ESG Credentials of Excellence



## Second Party Opinion (SPO)



| 2018                                                                                             | 2019                                                                                             | 2022                                                                                                      | 2022                                                                                                                                                                                                                                     | 2024                                                                                             | 2024                                                                                              | 2025                                                                                              |
|--------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|
| <b>BAGUA-AC green and social bond</b>                                                            | <b>BAGUA-AE green and social bond</b>                                                            | <b>Private bond issued in JPY and AUD</b>                                                                 | <b>Linked Sustainable Loan – ITAÚ</b>                                                                                                                                                                                                    | <b>Sustainable Loan – BCI</b>                                                                    | <b>Sustainable bond – Swiss Market</b>                                                            | <b>BAGUA-AH green and social bond</b>                                                             |
| <ul style="list-style-type: none"><li>• USD 59 million equiv.</li><li>• Maturity: 2025</li></ul> | <ul style="list-style-type: none"><li>• USD 75 million equiv.</li><li>• Maturity: 2044</li></ul> | <ul style="list-style-type: none"><li>• 50 million USD (JPY &amp; AUD)</li><li>• Maturity: 2037</li></ul> | <ul style="list-style-type: none"><li>• USD 35 million equiv.</li><li>• Maturity: 2027</li><li>• Up/down: +/- 5 bps per year</li><li>• KPI 1: 80% renewable energy use</li><li>• KPI 2: 0% disposal of biosolids in landfills.</li></ul> | <ul style="list-style-type: none"><li>• USD 31 million equiv.</li><li>• Maturity: 2029</li></ul> | <ul style="list-style-type: none"><li>• USD 110 million equiv.</li><li>• Maturity: 2029</li></ul> | <ul style="list-style-type: none"><li>• USD 156 million equiv.</li><li>• Maturity: 2044</li></ul> |



# 07

## Financial performance



### Hydric levels

- Precipitation levels during the first half of 2025 were lower than in recent years. However, the 2024 rainfall, along with ongoing management of the Maipo River basin, has allowed the **El Yeso Reservoir to remain at 82% capacity** as of the end of June.



### Tariffs

- Application of higher average tariffs associated with the agreement reached in the eighth tariff process:
- **Aguas Andinas:** +3% starting in March.
- **Aguas Cordillera:** +10% starting July.
- **Aguas Manquehue:** +5% during June.



### Initial progress on tariffed projects

- At the end of June, the SISS was requested to apply the **tariff corresponding to the Alternative Supply Plan**, which would be authorized after verifying compliance with the stipulated conditions.

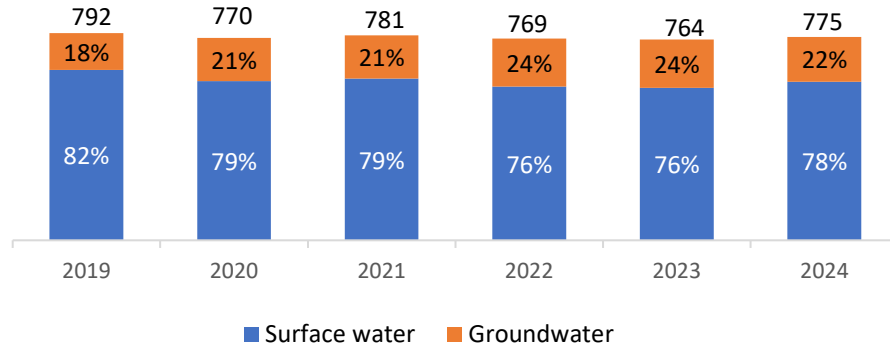
Launch of Acelera  
New transformation plan to continue achieving efficiencies and profitability.



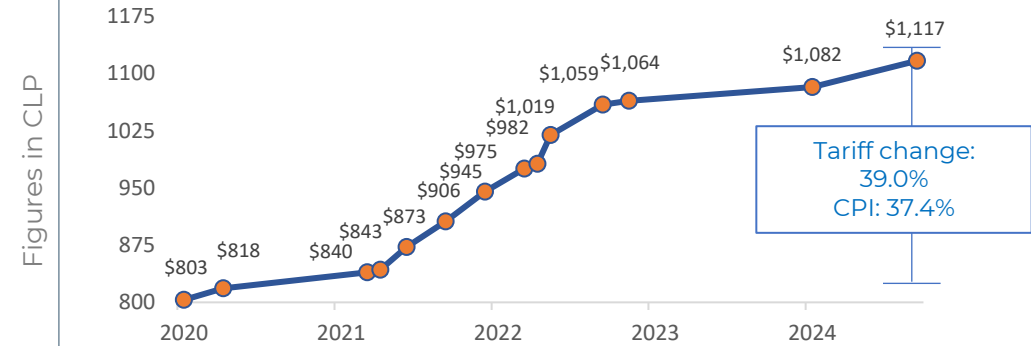
166 INICIATIVES → 121 IN ANALYSIS  
→ 45 IN FOLLOW-UP



## Drinking water production (hm<sup>3</sup>)

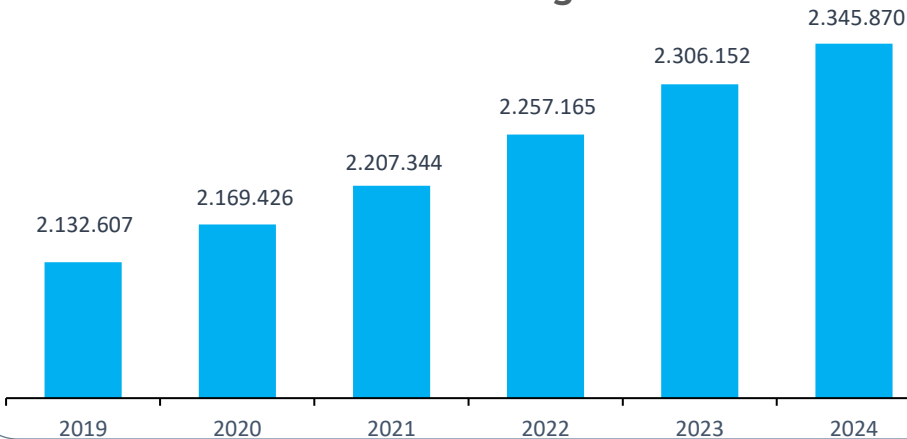


## Aguas Andinas tariffs evolution

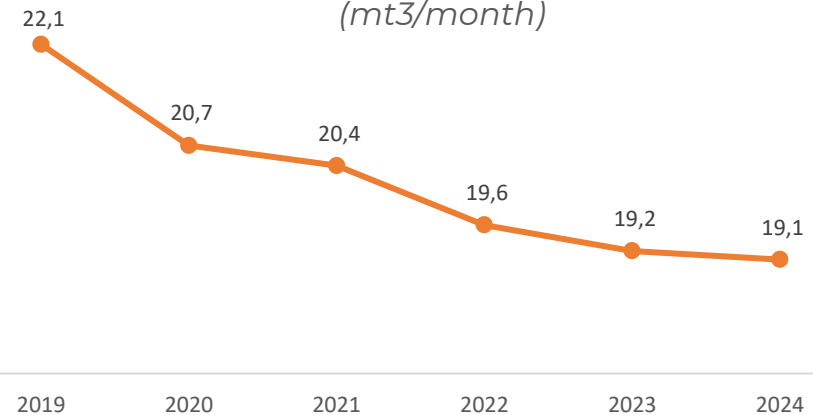


**Note:** Variations consider changes due to polynomial indexation and changes in tariffs related to investment projects.

## Consumers' base growth



## Per Customer consumption (mt<sup>3</sup>/month)

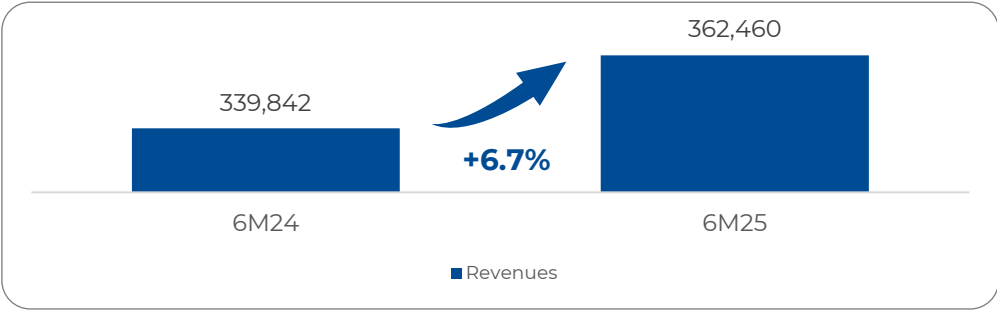




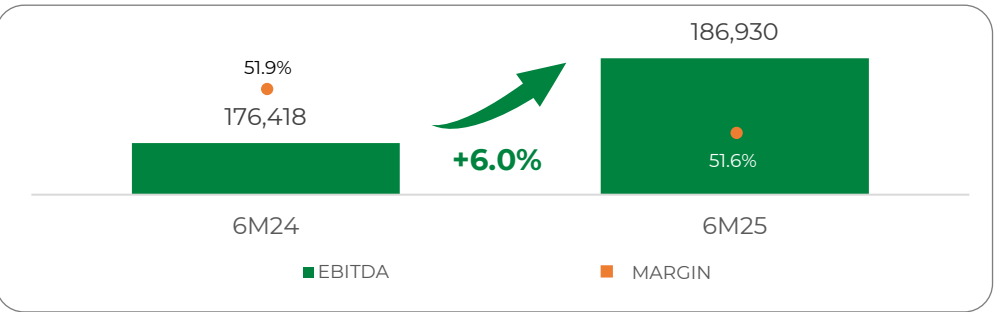
EBITDA increased by 6.0% (+7.1% with leap day effect)  
maintaining its growth.



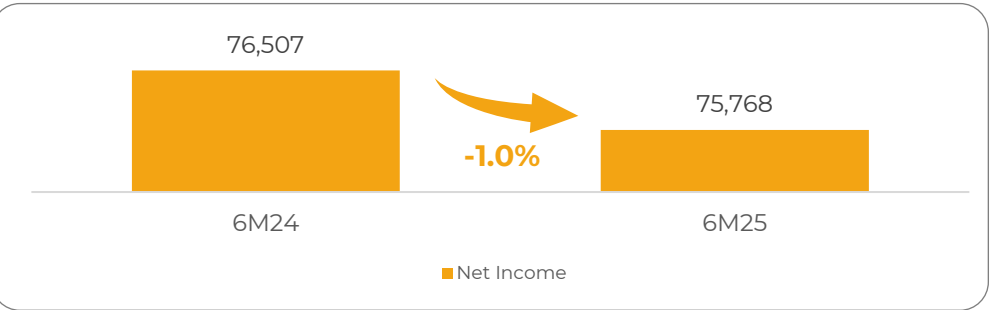
REVENUES



EBITDA



NET INCOME



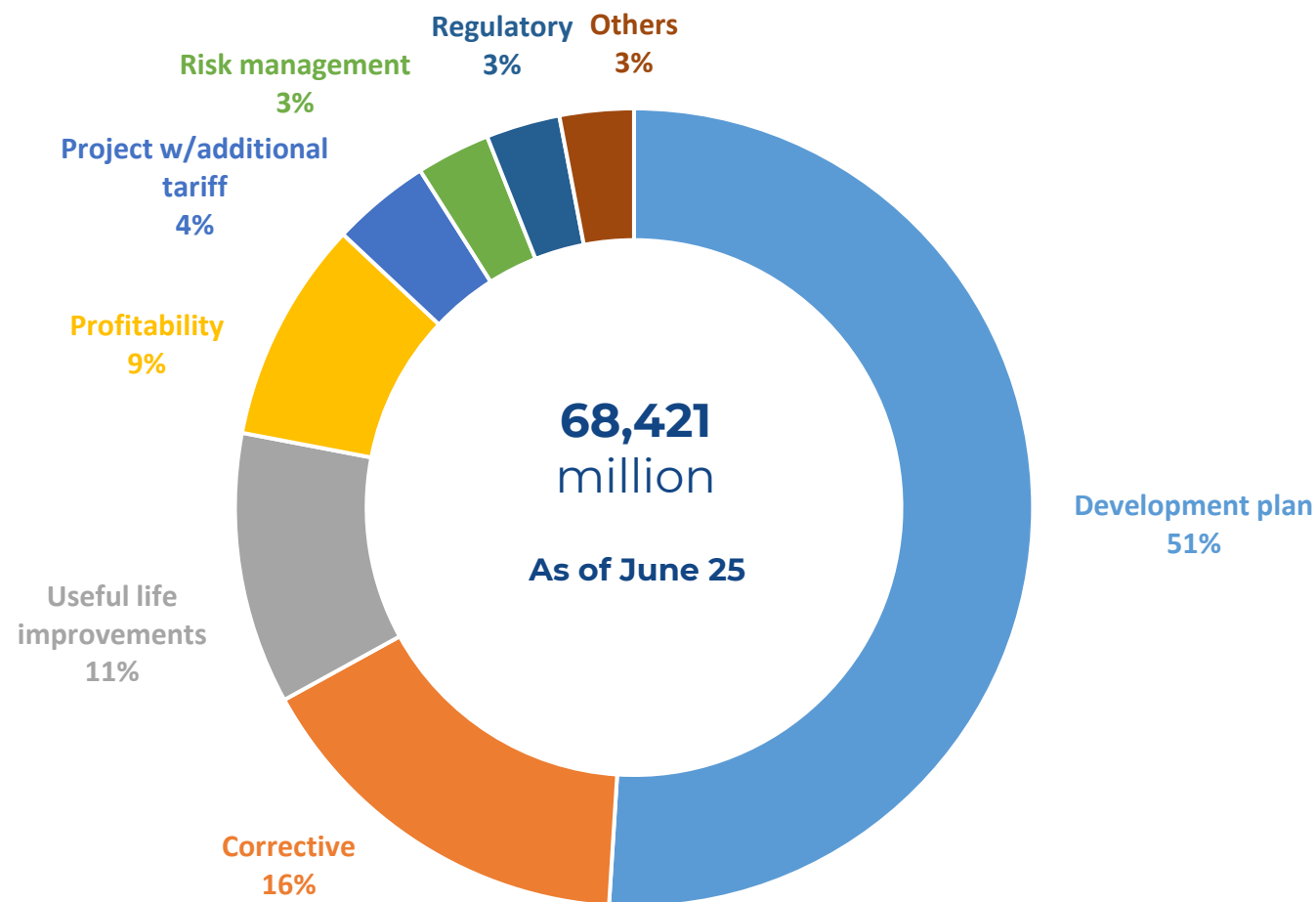
MAIN VARIATIONS

- **Revenue increased by 6.7%, driven primarily by:**
  - Increases in average tariffs (+20,779 MCLP), linked to the eighth tariff process and polynomial indexation, along with a rise in consumption (+1,654 MCLP, +0.5%).
  - Non-sanitation revenues grew (+135 MCLP), due to increased activity in home services and non-sanitation subsidiaries, offset by lower insurance reimbursements and sales of materials.
- **Costs increased by 7.4%, mainly due to:**
  - CPI effect and USD exchange rate impact by (5,170) MCLP.
  - Electricity (3,284) MCLP mainly associated to regulated rate increase.
  - Other operating costs mainly associated with business support applications (1.633) MCLP, network maintenance and asset management expenses (1.587) MCLP, and greater execution of collector unclogging and hydraulic efficiency plans (899) MCLP.
  - Offset by a decrease in bad debt expenses of 1,819 MCLP (1.3% of revenue vs. 1.9% in 2024) and efficiencies of +1,788 MCLP.
- **Financial Results and Others:**
  - Negative variation in financial results primarily associated with a higher debt level and a revaluation of the monetary correction of financial debt of (11,287) MCLP, partially offset by an increase in financial income due to a higher cash level..
  - Other results (3,937) MCLP, mainly from the sale of assets in 2024.
  - Income tax (+3,796) MCLP due to the inflationary effect of deductible permanent differences (mainly the monetary correction effect of the Equity Tax), along with lower profit before taxes.



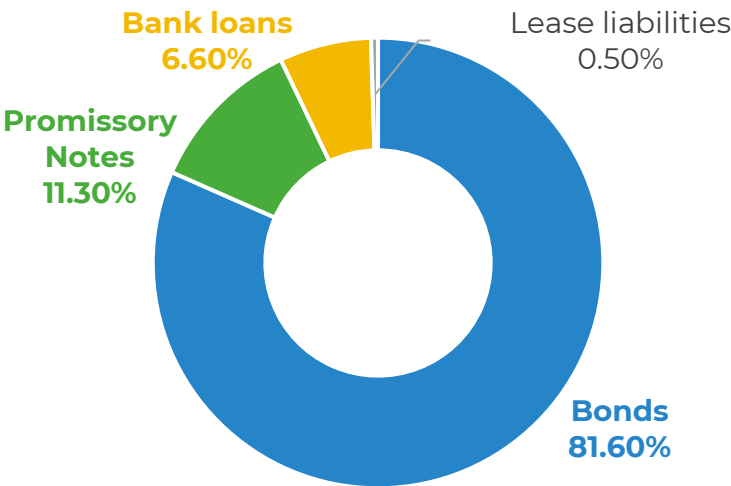
 Robust investment plan

 To ensure committed security of supply standards under climate change conditions.



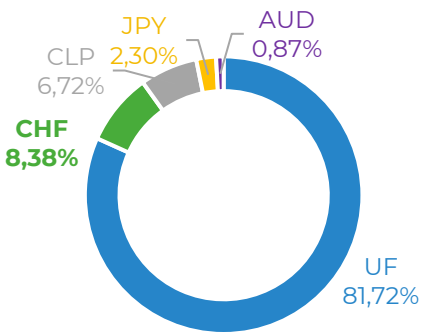


Debt by instrument

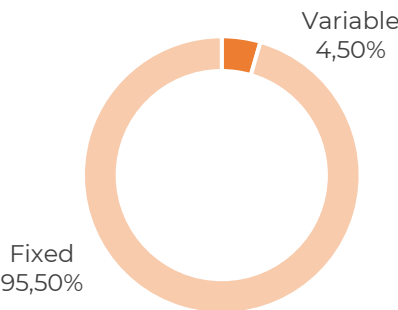


32.6% of our debt is green and social.

Debt by currency



Debt by rate

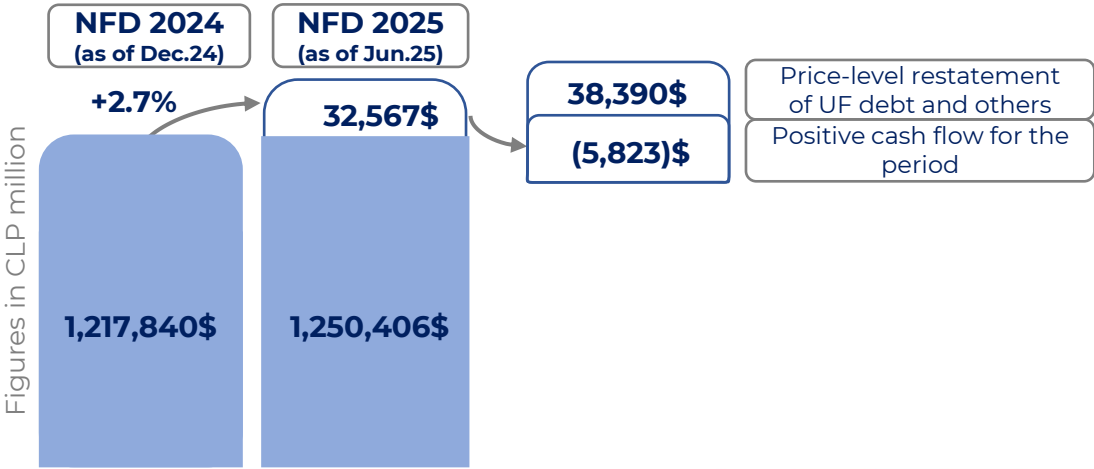


Cash position variation

Figures in CLP million

|                                            |             |
|--------------------------------------------|-------------|
| Initial treasury position 2025             | 108,758\$   |
| Positive cash flow for the period          | 5,823\$     |
| Amortization of bank loans                 | (93,843)\$  |
| Bond issuances                             | 163,363\$   |
| Amort. Repurchase and new promissory notes | 2,136\$     |
| Treasury position June 2025                | 186,238M \$ |

NFD variation 2025





 Economic Value  
Financial ratios that reflect a solid financial structure.

**EV/EBITDA<sup>(1)</sup>** Aug. 20th,  
2025  
9.78x

**ROCE** Jun. 2025  
9.3%

**EPS** Jun. 2025  
\$20.20

**Leverage** Jun. 2025  
1.35x

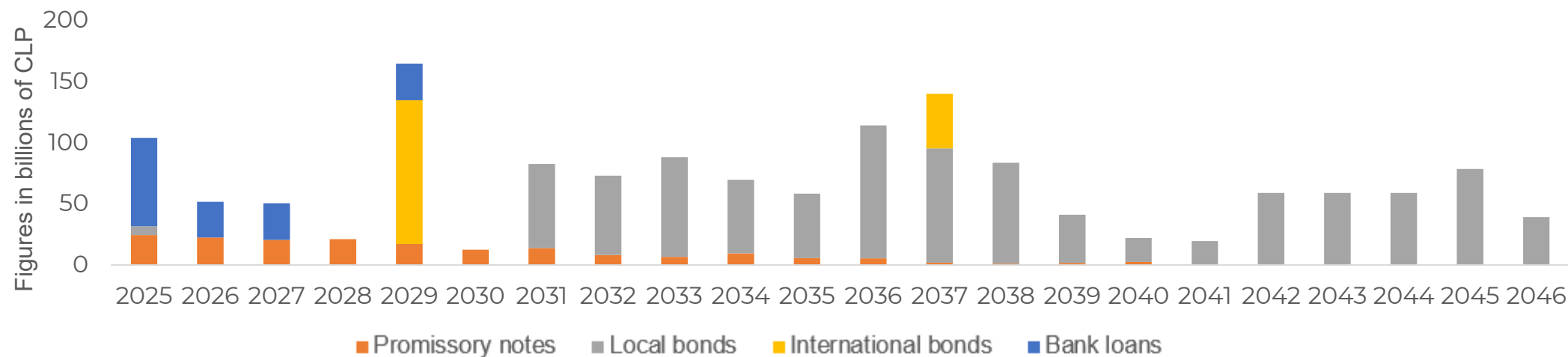
**Liquidity** Jun. 2025  
1.39x

**Net  
Debt/EBITDA** Jun. 2025  
3.72x

Indicators consider the effect of asset revaluation.

(1) EV/EBITDA according to Bloomberg methodology as of Aug. 20th, 2025.

# Amortization profile



| Instrument          | 2025       | 2026      | 2027      | 2028      | 2029       | 2030      | 2031      | 2032      | 2033      | 2034      | 2035      | 2036       | 2037       | 2038      | 2039      | 2040      | 2041      | 2042      | 2043      | 2044      | 2045      | 2046      |
|---------------------|------------|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Promissory notes    | 26         | 22        | 21        | 21        | 17         | 13        | 14        | 8         | 7         | 10        | 6         | 6          | 2          | 1         | 2         | 3         | 0         | 0         | 0         | 0         | 0         | 0         |
| Local bonds         | 7          | 0         | 0         | 0         | 0          | 0         | 69        | 65        | 81        | 60        | 53        | 109        | 94         | 82        | 39        | 20        | 20        | 59        | 59        | 59        | 79        | 39        |
| International bonds | 0          | 0         | 0         | 0         | 118        | 0         | 0         | 0         | 0         | 0         | 0         | 0          | 45         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |
| Bank loans          | 72         | 29        | 30        | 0         | 30         | 0         | 0         | 0         | 0         | 0         | 0         | 0          | 0          | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |
| <b>Total</b>        | <b>105</b> | <b>52</b> | <b>51</b> | <b>21</b> | <b>165</b> | <b>13</b> | <b>83</b> | <b>73</b> | <b>88</b> | <b>70</b> | <b>58</b> | <b>114</b> | <b>140</b> | <b>84</b> | <b>41</b> | <b>22</b> | <b>20</b> | <b>59</b> | <b>59</b> | <b>59</b> | <b>79</b> | <b>39</b> |



Finance & IR Manager

Antonela Laino

Head of Investor Relations

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# Aguas Andinas

## Santiago's potable water is one of the cheapest in the world

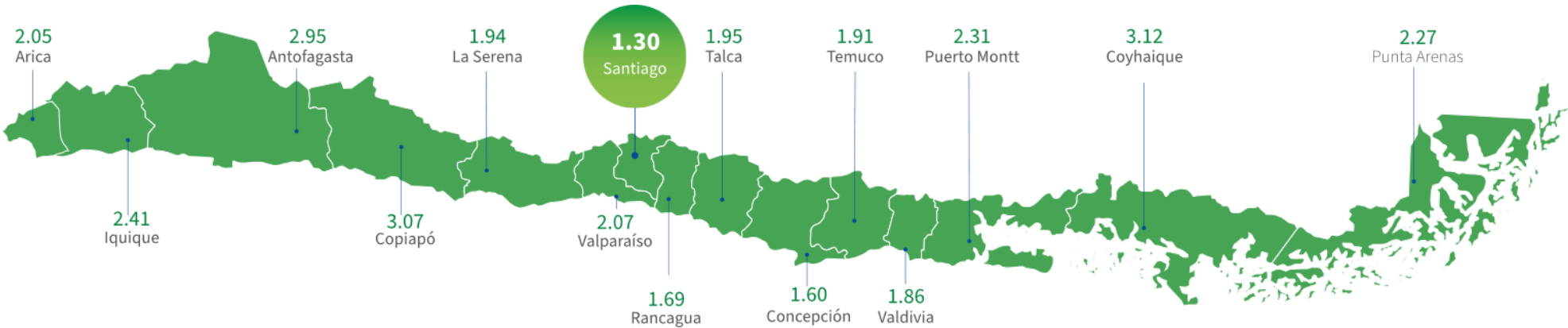
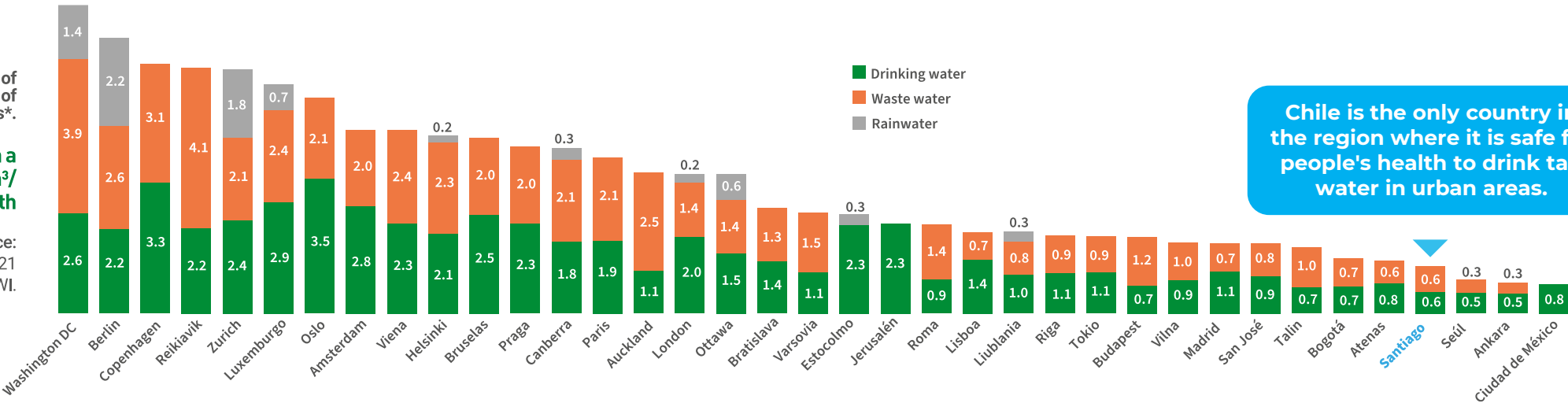


Chart with tariffs of capitals or main cities of OECD countries\*.

Tariff based on a consumption of 15m<sup>3</sup>/month (in US\$/month)

Source: Water Tariff Survey, 2021 edition conducted by GWI.



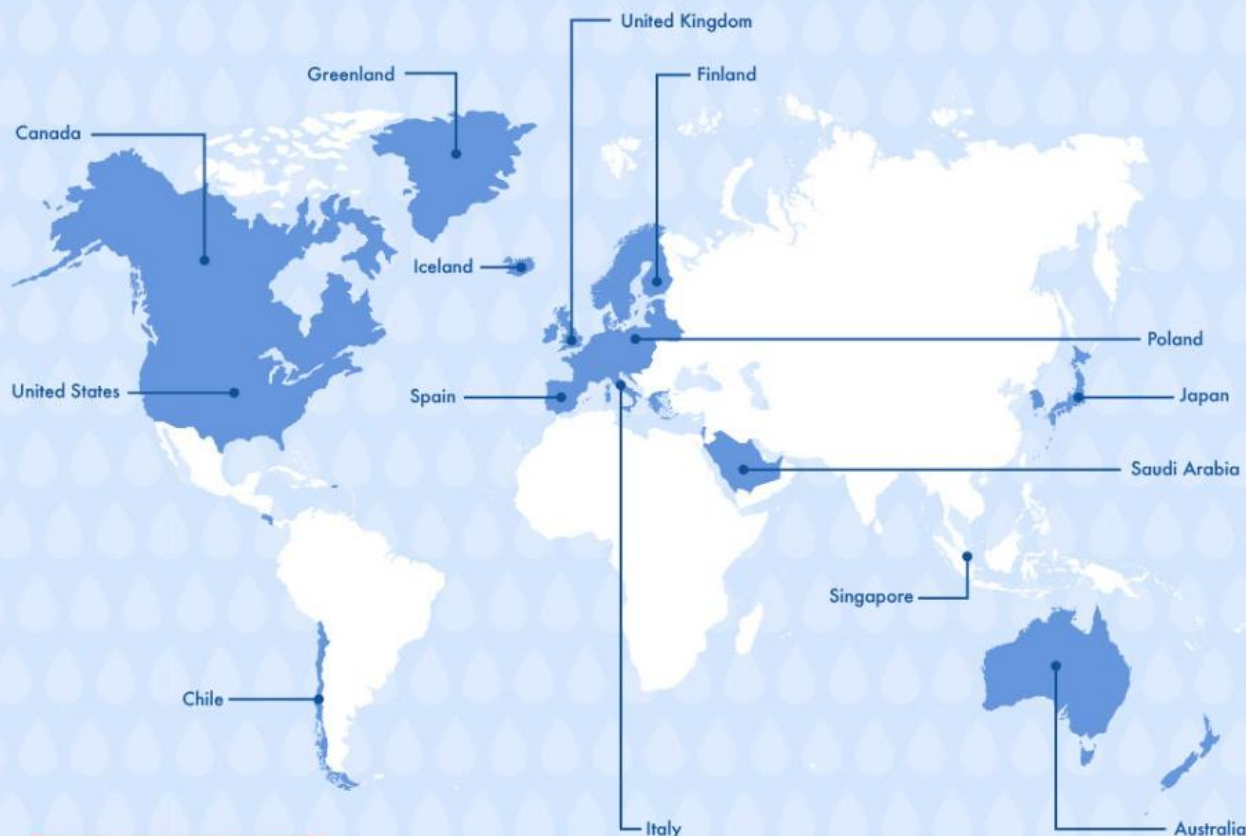
Chile is the only country in the region where it is safe for people's health to drink tap water in urban areas.



# WHERE YOU CAN DRINK TAP WATER

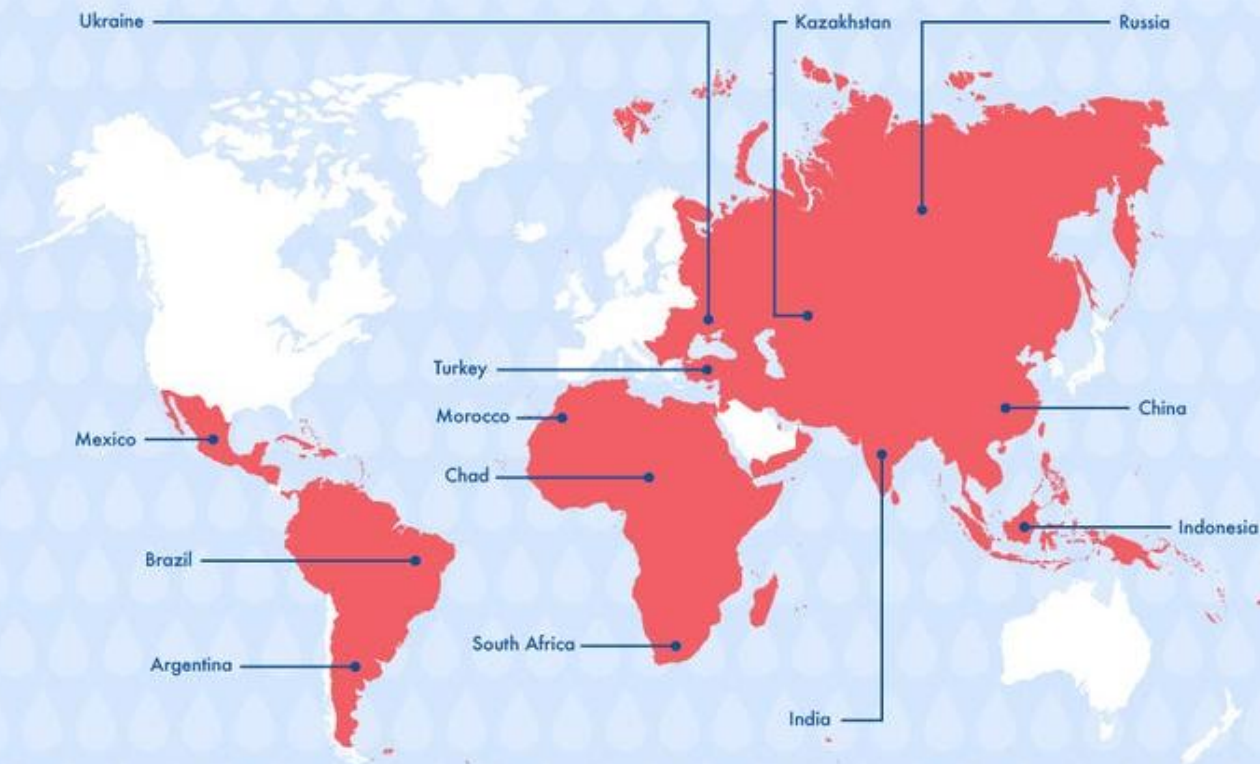


# WHERE YOU CAN'T DRINK TAP WATER



## FULL LIST OF COUNTRIES:

Andorra, Aruba, Australia, Austria, Bahrain, Belgium, Bermuda, Canada, Chile, Cook Islands, Costa Rica, Croatia, Curaçao, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Greenland, Guadeloupe, Hungary, Iceland, Israel, Italy, Japan, Kuwait, Liechtenstein, Luxembourg, Malta, Martinique, Monaco, Netherlands, New Caledonia, New Zealand, Norway, Palau, Poland, Portugal, Puerto Rico, Republic of Ireland, Réunion, Saint Helena, San Marino, Saudi Arabia, Singapore, Slovakia, Slovenia, South Korea, Spain, Sweden, Switzerland, U.S. Virgin Islands, United Arab Emirates, United Kingdom, United States.



## FULL LIST OF COUNTRIES:

Afghanistan, Albania, Algeria, American Samoa, Angola, Anguilla, Antigua and Barbuda, Argentina, Armenia, Azerbaijan, Azores, Bahamas, Bangladesh, Barbados, Belarus, Belize, Benin, Bhutan, Bolivia, Bonaire, Bosnia and Herzegovina, Botswana, Brazil, British Indian Ocean Territory, British Virgin Islands, Brunei, Bulgaria, Burkina Faso, Burundi, Cambodia, Cameroon, Canary Islands, Cape Verde, Cayman Islands, Central African Republic, Chad, China, Christmas Island, Cocos (Keeling) Islands, Colombia, Comoros, Cuba, Cyprus, Democratic Republic of the Congo, Djibouti, Dominica, Dominican Republic, East Timor, Easter Island, Ecuador, Egypt, El Salvador,